

JOSEPH R. BOEKE

Curriculum Vitae

California Institute of Technology
Pasadena, California 91125
(626) 395-8001

Date of Birth: April 10, 1965
Place of Birth: Oak Park, Illinois

LECTURES AND PRESENTATIONS:

- "Building (and Operating) a Winning Advancement Services Program", MIP/JSI Millennium Users Group; Williamsburg, VA, November 2002
- "Why Information Management is Electrifying!", Association of Professional Researchers for Advancement 14th Annual International Conference; Chicago, IL, August 2001.
- "Where Do We Go From Here?", PREP/APRA Fall Conference; Wilkes Barre, PA, October 2000.
- "Three Ways to Improve Your Prospect Research", CASE District III Conference; Atlanta, GA, February 2000.
- "The Finance Office: Friend or Enemy?", CASE District II Conference; Baltimore, MD, February 2000.
- "The Role of the Research Office in Advancement Services", Carolina APRA; Spartanburg, SC, October 1999.
- "Prospect Research and the Internet", Carolina APRA; Spartanburg, SC, October 1999.
- "Integrating Research into the Advancement Services", Indiana Philanthropy Day; Indianapolis, IN, September 1999.
- "WWW Tools for Prospect Researchers", Indiana Philanthropy Day; Indianapolis, IN, September 1999.
- "Why Does(n't) the Internet Matter", Western Pennsylvania APRA; September 1999.
- "Using Correspondence Control within *Benefactor*", New England Datatel User's Group; Burlington, VT, July 1999.
- "Applying Technology in the Development Research Office", Ohio Prospect Research Network; Columbus, OH, April 1999.
- "The Researcher's Essential WWW", Ohio Prospect Research Network; Columbus, OH, April 1999.
- "Creating a Post Implementation Training Plan for your Database", CASE District II Conference; Hershey, PA, February 1999.
- "How to Co.P.E. with Your Database: *Putting the tool to work for you*", S.T.A.F.F. (Sharing the Annual Fund Fundamentals) Conference; Lewisburg, PA, July 1998.
- "Budget Management 101", Prospect Researchers of Pennsylvania; Lewisburg, PA, July 1998.
- "Troubleshooting PCs", Association of Professional Researchers for Advancement 10th Annual International Conference; Pittsburgh, PA, August 1997.
- "PRSPCT-L and Research on the 'Net", Maryland APRA; Timonium, MD, November 1996.
- "Any Port in a Storm", Association of Professional Researchers for Advancement 9th Annual International Conference; San Diego, CA, August 1996.
- "Prospect Research on the Internet", Western Pennsylvania APRA; Pittsburgh, PA, May 1996.
- "Introduction to the Internet", Western Pennsylvania APRA; Pittsburgh, PA, May 1996.
- "Prospecting on the Web", National Society of Fundraising Executives, Ohio Chapter; Cleveland, OH, April 1996.
- "Cyberspace for your Alumni Relations Program!", The Alumni Program Council for Independent Schools; Concord, NH, April 1995.
- "Carpooling on the Information Superhighway", CASE District 1 Conference; Providence, RI, January, 1995.
- "Conducting Prospect Research on the Internet", Harvard University Development Office; Cambridge, MA, December 1994.
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LECTURES AND PRESENTATIONS (CONT.):

- "Technology in the Development Office", National Society of Fundraising Executives, Los Angeles Chapter; October, 1994.
- "Internet Resources for Development", Washington Area Research Association; Seattle, WA, October, 1994.
- "On the PRSPCT-L", American Prospect Research Association 7th Annual International Conference; Cambridge, MA, August 1994.
- "The Internet and Prospect Research, a Prospectus", California Researchers Association; San Luis Obispo, CA, June, 1994.
- "Southern California's Public Library Collections", Southern California Research Association; Fullerton, CA, October, 1993.
- "Courthouse Research", California Researchers Association; San Luis Obispo, CA, June 1993.
- "Prospect Research for Beginners", Southern California Research Association; Malibu, CA, March, 1993.
- "Results of the 1992 Salary Survey", Southern California Research Association; Claremont, CA, January, 1993.

PUBLICATIONS:

- "Caught in the 'Net: Electronic Mail", NEDRA News, Winter 1994-95, vol. VIII, issue 2.
- "Surfin' the Net", 221B Baker Street, May 1994.
- "Research Bulletin Board Goes Online", Peach State Prospector, December 1993 (by Chris Dendy).
- "A Listserv for Prospect Researchers", 221B Baker Street, September 1993.
- 1992 Southern California Development Research Salary Survey, Southern California Research Association, September, 1992.

PROFESSIONAL AFFILIATIONS:

- 2003-present • Public Radio Development Officers Association
- 1997-2003 • Member, Council for Advancement and Support of Education
- 1995-2001 • Member, New England Development Research Association
- 1996-2001 • Member, Prospect Researchers of Eastern Pennsylvania
- 1993-2000 • Member, Association of Professional Researchers for Advancement
- Board of Directors (1999-2000)
 - Chair, Marketing Committee (1999-2000)
 - Co-Chair, Conference Technology Track (1997)
 - Chair, Conference Computer Lab (1997)
 - Scholarship Committee (1996)
- 1992-1995 • Member, Southern California Research Association
- Planning Committee (1992-93)
 - Board of Directors (1993-95)

OTHER:

- 1992-2003 • Created and administered PRSPCT-L, an INTERNET mailing list for professional prospect researchers.
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EDUCATION:

- 1991 • UNIVERSITY OF CALIFORNIA, IRVINE • Irvine, CA
B.A., Political Science
Minor, Global Peace and Conflict Studies

HONORS AND AWARDS:

- 2001 • Listed in the 56th Edition of **Who's Who in America**.
 - 2000 • Distinguished Service Award, Association of Professional Researchers for Advancement, Anaheim, CA
 - 1999 • Christy Mathewson Award, Bucknell University, Lewisburg, PA
 - 1994 • Special Recognition Award, American Prospect Research Association, Boston, MA
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